

NONPROFIT

Need to raise money for your organization?

FUNDRAISING

Learn development strategies from nonprofit experts.



November 15, 2014 | 9:30 am to 3:30 pm

The Center for University, School and Community Partnerships (CUSP) at the University of Massachusetts Dartmouth invites you to attend a one-day workshop on nonprofit fundraising and research development, focused on:

- GRANT TERMINOLOGY AND SOURCES OF GRANT FUNDING
- HOW TO PREPARE A DEVELOPMENT STRATEGY
- HOW TO DEVELOP A BUDGET
- HOW TO BUILD OBJECTIVES
- STRATEGIES FOR WRITING GRANT PROPOSALS

This workshop is funded by a grant from the Island Foundation.



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CENTER FOR UNIVERSITY, SCHOOL & COMMUNITY PARTNERSHIPS

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WORKSHOP OVERVIEW

This workshop is intended for anyone who is interested in obtaining grants in the education, public or private sector. We especially invite nonprofit leaders and personnel, nonprofit teams, members of nonprofit executive and advisory boards, and educational leaders to attend.

WHEN Saturday, November 15, 2014
9:30am to 3:30 pm

WHERE Center for University, School and
Community Partnerships
200 Mill Road, Second floor, Room 157
Fairhaven, MA

COST \$75 per participant
Limited scholarships available on request
Light lunch included

SPONSORS

- SouthCoast Education Compact
- Center for University, School and
Community Partnerships
- Island Foundation
- School Leadership Network

REGISTRATION

Send your registration form and workshop fee
Of \$75 (made out to University of Massachusetts
Dartmouth) to:

Dottie Cochrane
ATTN: Nonprofit Fundraising Workshop
University of Massachusetts Dartmouth
200 Mill Road, Suite 150 C
Fairhaven, MA 02719

Questions?

And for Scholarship Requests....
Contact Lee Blake at Lblake@umassd.edu
or 774-929-3035

WORKSHOP LEADERS

Melissa Pacheco. Has worked in research administration for over 11 years and has experience both in the submission of budgets, as well as the financial management of the award. Her experience is in all phases of budget preparation and management from multiple agencies, including the federal government, state agencies, and private, corporate, and public foundations.

Lee Blake. In addition to working with nonprofit organizations and city governments for over 30 years, Lee has more than 15 years experience writing and winning grants from the federal, state, and local agencies and corporate and private foundations.

Civic Support. Civic Support brings together a team of marketing and business professionals to provide graphic design, copy writing, web development, and other services that help start up nonprofits spread their message and achieve organizational stability.

Please sign me up!—Fundraising and Resource Development | November 15, 2014

Please send this form and your payment of \$75 to UMass Dartmouth CUSP at 200 Mill Road, Suite 150C, Fairhaven, MA 02719

Name

Street Address

Included:

\$75 check
No cash please

Organization

City, State, Zip

Your Title or Position

Funding is provided by a grant from the Island Foundation.

Email

The Center for University School and Community Partnerships is a center at
UMass Dartmouth

Phone Number

www.umassd.edu/cusp | fax: 508-990-1206 | phone: 774-929-3002